

# Testimonial

## BMC Software



BMC Software, a Houston-based software company, opened its new Europe, Middle East and Africa (EMEA) Headquarters at Schiphol-Rijk in May 2003. The company established itself at the Scorpio Building at Star Parc, in which they rent 4,375m2 with the option to further expand. Recent acquisitions are anticipated to bring more growth in the near future.

Besides its EMEA HQ function the facility also includes a Financial Shared Services Center and BMC Training Center. "This training centre offers customers from the entire EMEA region an integral education on the products they purchase," Sales and Services EMEA Vice President Hans van Stek explains. "We will also use it to improve the necessary skills of BMC employees located throughout Europe. Being established close to a main international hub is therefore important for BMC," van Stek adds. "We consider Amsterdam Airport Schiphol to be the finest airport in Europe. It's very easy to get in and out and fly direct to major cities across the world, including two direct daily flights to Houston where our corporate HQ is located".

"The region was chosen not only because of its location and tax advantages but also because of its cultural openness and renowned multilingualism, which is necessary if your company employs as many expatriates as we do," says Kaila Khan, Director Corporate Marketing & Communications EMEA. "I've lived in a lot of cities around the world and Amsterdam is the easiest city in Europe to travel and live in," she states with conviction.